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# An Integrated Neutrosophic-TOPSIS Approach and Its Application to Personnel Selection: A New Trend in Brain Processing and Analysis

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**ABSTRACT** Personnel selection is a critical obstacle that influences the success of the enterprise. The complexity of personnel selection is to determine efficiently the proper applicantion to fulfill enterprise requirements. The decision makers do their best to match enterprise requirements with the most suitable applicant. Unfortunately, the numerous criterions, alternatives, and goals make the process of choosing among several applicants is very complex and confusing to decision making. The environment of decision making is a multi-criteria decision making surrounded by inconsistency and uncertainty. This paper contributes to support personnel selection process by integrating neutrosophic analytical hierarchy process (AHP) with the technique for order preference by similarity to an ideal solution (TOPSIS) to illustrate an ideal solution amongst different alternatives. A case study on smart village Cairo Egypt is developed based on decision maker's judgments recommendations. The proposed study applies neutrosophic AHP and TOPSIS to enhance the traditional methods of personnel selection to achieve the ideal solutions. By reaching the ideal solutions, the smart village will enhance the resource management for attaining the goals to be a successful enterprise. The proposed method demonstrates a great impact on the personnel selection process rather than the traditional decision-making methods.

**INDEX TERMS** Personnel selection, multi-criteria decision making (MCDM), neutrosophic sets, analytic hierarchy process (AHP), topsis.

#### I. INTRODUCTION

Human resources are considered to be the real wealth for any organization. Personnel selection is a partial sector of human resources that aimed to recommend the ideal candidate to the right position on enterprise [1]. Indeed, the power of personnel selection process manages the input quality in such a way to improve human resource management. To keep going on with globalization and competition, the personnel selection processes need to be improved. Due to many enterprises have not enough capabilities for funding personnel selection, the enterprises used to choose the candidates with traditional and quickly methods [2]. Nowadays enterprises

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must adequate with the business environmental factors and organization responses which make the necessary to enhance the methods for personnel selection. The researchers mention three factors for the resources of IT which are human, business, and technology resources. The strategies of choosing persons altered according to enterprises police and funds. Researchers perceive that IT infrastructure do not lead to distinct important benefits, due to the complexity of mobility and imitation [3]. However, human resources sector have direct influence on the performance of enterprise. The association between IT skills and enterprise performance has been divided into three groups human, business, and technology resources. Such that, researchers conducted in US retail, human resources combined with IT would improve the enterprises productivity and efficiency [4]. Hence, the

2169-3536 © 2019 IEEE. Translations and content mining are permitted for academic research only. Personal use is also permitted, but republication/redistribution requires IEEE permission. See http://www.ieee.org/publications\_standards/publications/rights/index.html for more information. enterprise that strength the human resource with efficient personnel selection methods can handle internal communications between enterprise partners either internal or external sides, in addition, can efficiently predict the requirements of the competitive requirements [5], [6]. Fig.1 models the process for traditional personnel selection. Therefore there is a need to enhance the methods of personnel selection among numerous alternatives by owning different technical and commercial scope [7]–[10].



FIGURE 1. Ontology for traditional methods for personnel selection.

In Research, numerous methods used for personnel selection such as interview, examination, mastery tests, work sample tests, predictive index tests, and personality trait quizzes, however there is shortage of the use of MCDM techniques [3]. The enhancements methods of personnel selection problems propose the use of MCDM methods [2], [7], [11]–[13]. The MCDM can handle complex problems and select the appropriate solution among numerous of alternatives solutions with respect to enterprise's goals [14]. Sometimes not all candidates match enterprise's purposes, for this reason [15], mentions different patterns for MCDM problems:

- 1) Identify problem statements.
- 2) Sort the problem: Classify candidates into related groups.
- 3) Rank problem's candidates.
- 4) Indicate problem candidates' features.

Due to the complexity of human cognition, MCDM methods of selection ideal candidates are surrounding with vague, impression, inconsistency, and uncertainty [16].

Mostly decision makers do not have a clear consciousness about all criterions in order to make the proper decisions, which leads for challenges of MCDM methods. The major categories of MCDM are Multi-Criteria Decision Analysis (MCDA) and the one of Multi-Objective Mathematical Programming (MOMP) [17]. First category, MCDA is a method used to detect the relations between different alternatives. The decision is taken based on the surrounding criterions and alternatives. The criterions have some characteristics such that, they can be measured and their output can be clearly computed. The consequences of outcome afford the ability of observations and facilities of final decisions. Second category, MOMP deals with numerous and conflict objectives and applies optimization techniques to obtain possible solutions of decisions [18]. The alternatives have been formed using mathematical methods.

AHP is a method to structure complex problems into hierarchical structure to display relationship of goals, alternatives, and criteria to aid decision maker to judge the performance of decisions in such efficient manner [19]. However classical methods of AHP cannot handle the conditions of vague, impression, and uncertainty. The fuzzy AHP is proposed to handle the conditions of vague and impression, however fuzzy is working with membership function which is very difficult for decision maker to detect in real situations [20].

Neutrosophy is a new field in philosophy, which studies the scope and origin of neutralities [21], [22]. Neutrosophic is used to resolve numerous applications' challenges such as critical path problem in project management [23], [14]. Regularly, the preferences between criteria cannot be clearly determined by decision makers in real life situations. The contributions of the use of neutrosophic sets are to overcome the conditions of uncertainty and inconsistency that surrounding environment and affecting on decision maker's judgments. The degree of importance and weakness within criteria and alternatives should be evaluated. The neutrosophic method has the ability to model the relationships and dependents between criteria and alternatives. The neutrosophic theory can explicitly show decision maker's knowledge, reference, and judgments [24]. Neutrosophic are an expansion of Intuitionistic Fuzzy Sets (IFS) that illustrate accurate perspectives and enhancing interpretation of uncertainty [20]. The neutrosophic set is moving forward by the use of membership of truth, indeterminacy, and non-membership in a given set. The neutrosophic set illustrates the cases of indeterminacy that exists in real life situations to aid experts of decision makers to make accurate and efficient judgments.

TOPSIS has been first proposed in [25], the method depends on synthesizing the criteria like in AHP. The TOPSIS is rely on dividing alternatives into two groups positive and

negative solutions, the best solution has the shortest distance from positive group of solutions and the longest distance from negative group of solutions [26]. Considering the personnel selection is an MCDM problem, the proposed model integrates the AHP with TOPSIS by the use of neutrosophic sets. The decision maker provides the basis judgments for the selection problem. The judgments are obtained in environment of inconsistency, and uncertainty. The proposed framework handles the current challenges and recommends the ideal solutions with respect to constraint of environment criteria.

Section 2 reviews the literatures for the problem of personnel selections neutrosophic AHP, and TOPSIS. Section 3 presents the proposed methodology to aid decision makers for selecting the appropriate applicant for achieving enterprise goals. Section 4 provides an empirical application to validate of proposed model. Section 5 summarizes the research key point and assigns the research future work.

## **II. LITERATURE REVIEW**

Many issues can affect the process of personnel selection including changing in work, government, behavior, regulations, the evolution technology, and others [8], [9], [27], [28]. The traditional methods of interview are validity, reliability, interviewer differences, employment opportunity issues, and decision-making processes. In addition to, the interview can be used as an approach to help personnel and organization effectiveness [29]. The personality judgments measures are used to efficiently enhance the personnel selections process [30]. Inside enterprise the managers identifies many defects in the business relationships of IT [31]. The focus on the deficiency of information technology managers effectiveness, is leading to partial failures in enterprise business relations [32]. In [33], demonstrates a problem in the department which is the lack for the super-manager for communication skills that make negative impact on the organization success. To overcome the negative impacts, the technical capabilities should be considered. In [5], demonstrates the effectiveness of Information technology to enterprise. The enterprise IT resources are divided into infrastructure, human resources, and enabled intangibles. The IT skills are classified into soft skills such as interpersonal skills, creativity, and time management, and technical skills such as marketing, accounting, and emerging information technologies [34]. An model based for efficiency analysis are proposed for ranking alternatives using the ordered weighted average (OWA) aggregation operators for the purpose of improving decision making processes [35].

Towards enhancing the decision maker's judgments, decision support system tools are proposed to enhance the personnel selection process [36], [37]. In [38], uses the MCDM methods for personnel selection. The MCDM methods are relying on an aggregating function which represents "closeness to the ideal" solution [39]. AHP decomposes obstacles into hierarchal structure in order to obtain priorities and weights to enhance decision maker's methods are provided to enhance the decision maker's judgments in the process of personnel selection [41]. The fuzzy methods combined with AHP to solve information systems problems for the personnel selections [42]. A fuzzy model based on a two-level personnel selection, is proposed to minimize subjective judgments in the methods of choosing between proper candidates to be hired to enterprise [43]. An approach based on ranking fuzzy numbers by metric distance and comparing the proposed method with other methods. In addition, proposing a computer-based group decision support system used three ranking methods for improving personnel selection problem [44]. Fuzzy multiple objective methods are illustrated in order to solve personnel selection problems [45]. Fuzzy multi-objective Boolean linear programming formulation is presented to show the degree of importance for each alternative. A system for personnel selection is based on fuzzy analytic hierarchy for ranking the candidates to achieve the most appropriate candidates [42]. In [46] focuses on the analytical thinking approaches, an analytical network process is proposed to handle the impression and ambiguity in the pairwise comparison matrix to reduce the personnel selection biasness.

judgments [40]. Due to vagueness and impression, the fuzzy

TOPSIS is proposed as the best solution that has the shortest distance to positive solutions [33]. Traditionally the weights of TOPSIS presented as crisp numbers which cannot be applicable in real environment [47]. References [3] and [26] proposes TOPSIS methods for enhancing personnel selection problems. A new TOPSIS based on multi-criteria methods for ranking alternatives according to veto threshold [3]. According to Karnik-Mendel (KM), a fuzzy TOPSIS is proposed to obtain an accurate fuzzy relative closeness instead of crisp value in order to prevent loss of information and efficiency [26]. In [2] and [48] illustrate the method of TOPSIS with a fuzzy multi-criteria decision making algorithms to allow managers to assess information using linguistic and numerical scales with different data sources for solving the personnel selection problems. The AHP TOPSIS combined with fuzzy methods are mentioned in the case of education committee, an integrated method of fuzzy AHP and TOPSIS in an MCDM environment are used to enhance the personnel selection of the training and education staff [49]. For uncertainty and inconsistency conditions, the AHP TOPSIS combined with neutrosophic are illustrated in different fields like risks and supplier selections for aiding decision makers to achieve to ideal decisions [50], [51]. We propose to be the first to integrate the neutrosophic environment to AHP and TOPSIS techniques in personnel selection.

## **III. METHODOLOGY**

In our study, the integrating of TOPSIS with neutrosophic is regard as a new contribution to make an ideal selection of applicants in the personnel selection problem. As mentioned in the literature review section, TOPSIS method is used to solve the problem of personnel selection. The recent



FIGURE 2. Mind map of personnel selection problem methods.

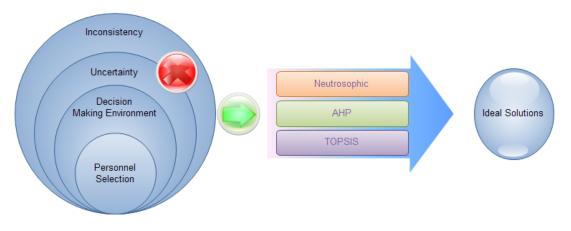


FIGURE 3. Conceptual flow to personnel selection problem.

researches as mentioned in [3] use TOPSIS in solving classical business problems as follows:

- **Manufacturing:** the supplier selection problems are handled using fuzzy positive ideal solution (PIS) and negative ideal solution (NIS) [52], [53]. The neutrosophic environment proposed to overcome the personnel selection problems of uncertainty and inconsistency [54], [55]. The hierarchical fuzzy TOPSIS is used as a recent method for recommending the most appropriate business process [56]. The AHP combined with TOPSIS are used to select the ideal maintenance strategy [57].
- **Marketing**: the evaluation of new products, service quality of services, and tourism management, to enhance hotel services by the use of fuzzy methods with AHP [58]–[60].

The traditional personnel selection process steps are divided into two phases. First a group of expertise makes the appraisal methods to evaluate the applicants. The reason to take more than one decision makers are to overcome any personnel biasness perspectives for the committee, and to focus on the success of enterprise factors. Second a final decision is proposed based on the committee judgments. Unfortunately, the conditions of uncertainty and inconsistency cannot be detected by human, due to decision maker's confusion or less experience.

Mind map is modeled to show the possible methods either traditional or non-traditional that can be used to handle personnel selection problems as mentioned in Fig.2. For the sake of uncertainty and inconsistency, we combine the neutrosophic AHP with TOPSIS techniques in order to handle the personnel selection environment problems as mentioned in Fig.3, to achieve ideal solutions for such a successful organization. The proposed methods steps are mentioned in Fig.4. The conceptual flow is presented in three stages. The first stage is to determine the objectives, criterions and alternatives are considered to insure that the candidate applicant will fulfill the enterprise needs. The second stage depicts the neutrosophic scales methods to evaluate the surrounding criteria of candidate's applicants. The third Stage is TOPSIS methods have been applied to choose the ideal candidates by establishing positive and negative areas of candidates. Finally, choose the ideal solution by using the relative closeness centric methods. For more details revise [61].

The explanation for the conceptual steps of combining the neutrosophic AHP with TOPSIS techniques are mentioned in the next steps:

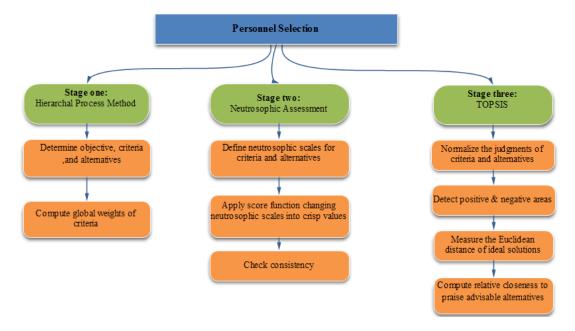


FIGURE 4. The conceptual view steps for the proposed method.

*Step 1:* Determine objectives and criteria by the model of AHP.

Saaty scale	Explanation	Neutrosophic Triangular Scale
1	Equally significant	$1 = \langle \langle 1, 1, 1 \rangle; 0.50, 0.50, 0.50 \rangle$
3	Slightly significant	$3 = \left< \left< 2, 3, 4 \right>; 0.30, 0.75, 0.70 \right>$
5	Strongly significant	$5 = \langle \langle 4, 5, 6 \rangle; \langle 0.80, 0.15, 0.20 \rangle$
7	very strongly significant	7 = $\langle 6, 7, 8 \rangle, 0.90, 0.10, 0.10 \rangle$
9	Absolutely significant	9 = $\langle 9, 9, 9 \rangle$ ;1.00,0.00,0.00 $\rangle$
2		$2 = \langle 1, 2, 3 \rangle; 0.40, 0.60, 0.65 \rangle$
4		$4 = \langle 3, 4, 5 \rangle; 0.35, 0.60, 0.40 \rangle$
6	sporadic values	$6 = \langle 5, 6, 7 \rangle; 0.70, 0.25, 0.30 \rangle$
8	between two close scales	8 = $\langle 7, 8, 9 \rangle$ ; 0.85, 0.10, 0.15 $\rangle$

 TABLE 1. The triangular neutrosophic scale of AHP.

Step 2: Structure a committee from expertise decision makers to assign their judgments about the proposed alternatives and criteria. Aggregate the committee judgments using neutrosophic scales mentioned in table 1. The criteria is represented in comparison matrix, in the case of criteria 1 is strongly significant than criteria 2, the neutrosophic scale value is written as  $\langle 4, 5, 6 \rangle$ . Conversely, the neutrosophic scale of criteria 2 to criteria 1 is the inverse of  $\langle 4, 5, 6 \rangle$  which

is denoted as  $\langle \frac{1}{4}, \frac{1}{5}, \frac{1}{6} \rangle$ . In addition, the neutrosophic scale value will be attached with sureness degree for truth, indeterminacy, and false degree that represents decision maker's perspectives. The sureness degree will be used further in the research computations. Giving an example, the preceding decision maker's perspective presents the structure of neutrosophic triangular as  $\langle \langle 4, 5, 6 \rangle$ ;  $\langle 0.80, 0.15, 0.20 \rangle$ . The neutrosophic triangular scale values are represented as  $\langle 4, 5, 6 \rangle$ , respectively to lower, median, and upper values. The sureness degree of decision maker point of view is mentioned as  $\langle 0.80, 0.15, 0.20 \rangle$ . In addition, the sureness degree of truth, indeterminacy, and falsity are regarded to be independent.

**Step 3:** Convert the neutrosophic scales 1 to crisp values by apply score functions of  $a_{ij}$  as mentioned:

$$s(a_{ij}) = \left| l_{r_{ij}} \times m_{r_{ij}} \times u_{r_{ij}} \right|^{T_{r_{ij}} + I_{r_{ij}} + F_{r_{ij}}} \frac{1}{9}$$
(1)

where l, m, u denotes lower, median, upper of the scale neutrosophic numbers, T, I, F are the truth-membership, indeterminacy, and falsity membership functions respectively of triangular neutrosophic number.

After the conversion of neutrosophic scales into crisp values, the perspectives of decision makers should be aggregated. The aggregation should reflect the real preferences within relations as mentioned:

$$x_{ij} = \frac{\sum_{z=1}^{z} (a_{ij}^{z})}{z}$$
(2)

The aggregated pair-wise comparison matrix represents the estimation between preferences has been formed as mentioned:

$$A = \begin{bmatrix} x_{11} & x_{12} & \cdots & x_{ij} \\ \vdots & \vdots & \vdots & \\ x_{i1} & x_{i2} & \cdots & x_{ji} \end{bmatrix}$$
(3)

Step 4: Check consistency using the following equation:

$$CR = \frac{CI}{RI} \tag{4}$$

where CR is consistency rate, CI is consistency Index, and RI is a random consistency index. The detailed steps to measure consistency are mentioned in [61].

**Step 5:** Tabulate the weight for each criteria with respect to decision maker's judgments.

1) Calculate the total of row averages:

$$w_i = \frac{\sum_{j=1}^n (x_{ij})}{n}; \ i = 1, 2, 3, \dots, m; \quad j = 1, 2, 3, \dots, n$$
(5)

2) Normalize  $w_i$  using the following equation:

$$w_i^m = \frac{w_i}{\sum\limits_{i=1}^m w_i}; \quad i = 1, 2, 3, \dots, m.$$
 (6)

*Step 6:* In order to achieve efficient personnel selection apply TOPSIS methods:

- *Step 6.1:* Create judgments of decision matrix according to perspectives and expertise of decision makers. Aggregate the decision makers judgments matrices in the case of the existence of more than one decision maker:
- *Step 6.2:* Convert the aggregated decision matrix to crisp values using equation (1). In case of multiple decision makers, the aggregation of pairwise comparison matrix is calculated using equation (2) and formed in form (3).
- *Step 6.3:* Afterwards the de-neutrosophic process, the crisp value of  $x_{ij}$  should be normalized which are in the form of decision matrix by applying the mentioned equation:

$$r_{ij} = \frac{x_{ij}}{\sqrt{\sum_{i=1}^{m} x_{ij}^2}}; \ i = 1, 2, 3 \dots m; \quad j = 1, 2, 3 \dots n \quad (7)$$

• *Step 6.4:* Multiply the weights *w<sub>j</sub>* of criteria produced from neutrosophic AHP by the normalized decision matrix to produce the weighted matrix as mentioned:

$$z_{ij} = w_j \times r_{ij} \tag{8}$$

• *Step 6.5:* Compute the positive and negative areas by the use equation (9), and (10):

$$A^{+} = \begin{cases} < \max(z_{ij}|i=1,2,\ldots,m) | j \in j^{+} >, \\ < \min(z_{ij}|i=1,2,\ldots,m) | j \in j^{-} > \end{cases}$$
(9)

$$A^{-} = \begin{cases} <\min(z_{ij}|i=1,2,\ldots,m)|j\in j^{+}>, \\ <\max(z_{ij}|i=1,2,\ldots,m)|j\in j^{-}> \end{cases}$$
(10)

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Such that  $j^+$  refers to profitable impact while  $j^-$  indicates non profitable impact.

• *Step 6.6:* Compute the euclidean distance between positive  $(d_i^+)$  and negative ideal solution  $(d_i^-)$  to the proposed alternatives as mentioned:

$$d_i^+ = \sqrt{\sum_{i=1}^n (z_{ij} - z_j^+)^2, i = 1, 2, \dots, m}$$
(11)

$$d_i^- = \sqrt{\sum_{i=1}^n (z_{ij} - z_j^-)^2, i = 1, 2, \dots, m}$$
(12)

• *Step 6.7:* Compute the relative closeness to choose the most appropriate and efficient decision by ranking the alternatives:

$$c_i = \frac{d_i^-}{d_i^+ + d_i^-}; \quad 1 = 1, 2, \dots, m$$
 (13)

Step 7: Based on alternative's rank, choose the best decision.

## **IV. AN EMPIRICAL APPLICATION**

We illustrate an empirical application to present the proposed methodology in real world problems. The case study is applied on smart village Cairo Egypt. The customer service department need to hire new manager, because of the current manager is transferred to another branch outside the country. The judgments committee consists of four decision makers, they recommends five applicants to be the ideal from all the available applicants. After the meeting for decision makers, the general criteria's for selections are mentioned:

- C1: Professional Knowledge Edge and Expertise.
- C2: Previous Professional Career.
- C3: Personnelality and Potential

The proposed model neutrosophic AHP with TOPSIS applied on case study as follows in the next steps

*Step1:* In this phase, there are four experts decision makers:1) Chief executive.

- 2) chief operating officer.
- 3) Non-executive director.
- 4) Social entrepreneur.

The vital criteria's according to decision judgments and applicants are represented in Fig.5.



FIGURE 5. The AHP structure for the proposed criteria and alternatives.

Step 2: The proposed case study includes four experts; each decision maker is representing his/her judgment

#### TABLE 2. The aggregated perspectives of decision makers for criteria.

Criteria	C1	С2	<i>C3</i>
	$\langle \langle 1, 1, 1 \rangle; 0.50, 0.50, 0.50 \rangle$	$\left<\left<3,4,5\right>;0.60,0.35,0.40\right>$	$\langle \langle 5, 6, 7 \rangle; 0.70, 0.25, 0.30 \rangle$
C2	$1/\langle\langle 3, 4, 5 \rangle; 0.60, 0.35, 0.40 \rangle$	$\langle \langle 1, 1, 1 \rangle; 0.50, 0.50, 0.50 \rangle$	$\left<\left<1,2,3\right>;0.40,0.65,0.60\right>$
C3	$1/\langle\langle 5, 6, 7 \rangle; 0.70, 0.25, 0.430 \rangle$	$1/\langle\langle 1,2,3\rangle;0.40,0.65,0.60\rangle$	$\left< \left< 1, 1, 1 \right>; 0.50$ , 0.50 , 0.50 $\right>$

#### TABLE 3. The crisp comparison matrix of criteria according to objective with respect to manager's opinion.

Criteria	СІ	С2	СЗ
C1	1	1.8481	2.1015
C2	0.541	1	1.3889
C3	0.4758	0.719	1

## TABLE 4. The wieghts of criteria.

Criteria	Weights
C1	0.493
C2	0.285 0.219
C3	0.219

## TABLE 5. Decision matrix for judgments committee with respect to criteria and alternative.

		C1	C2	СЗ
D.M.1	A1	$\langle \langle 1, 1, 1 \rangle; 0.50, 0.50, 0.50 \rangle$	$\langle \langle 1, 2, 3 \rangle; 0.40, 0.65, 0.60 \rangle$	$\langle \langle 3, 4, 5 \rangle; 0.60, 0.35, 0.40 \rangle$
	A2	$\langle \langle 2, 3, 4 \rangle; 0.30, 0.75, 0.70 \rangle$	$\langle \langle 1, 1, 1 \rangle; 0.50, 0.50, 0.50 \rangle$	$\langle \langle 2, 3, 4 \rangle; 0.30, 0.75, 0.70 \rangle$
	A3	$\langle \langle 2, 3, 4 \rangle; 0.30, 0.75, 0.70 \rangle$	$\langle \langle 5, 6, 7 \rangle; 0.70, 0.25, 0.30 \rangle$	$\langle \langle 1, 1, 1 \rangle; 0.50, 0.50, 0.50 \rangle$
	A4	<pre></pre>	$\langle \langle 1, 2, 3 \rangle; 0.40, 0.65, 0.60 \rangle$	$\langle \langle 1, 1, 1 \rangle; 0.50, 0.50, 0.50 \rangle$
	A5	<pre></pre>	<pre></pre>	<pre></pre>
D.M.2	Al	$\langle \langle 1, 1, 1 \rangle; 0.50, 0.50, 0.50 \rangle$	$\langle \langle 1, 2, 3 \rangle; 0.40, 0.65, 0.60 \rangle$	$\langle \langle 2, 3, 4 \rangle; 0.30, 0.75, 0.70 \rangle$
	A2	$\langle \langle 3, 4, 5 \rangle; 0.60, 0.35, 0.40 \rangle$	$\langle \langle 1, 2, 3 \rangle; 0.40, 0.65, 0.60 \rangle$	$\langle \langle 1, 1, 1 \rangle; 0.50, 0.50, 0.50 \rangle$
	A3	$\langle \langle 4, 5, 6 \rangle; 0.80, 0.15, 0.20 \rangle$	$\langle \langle 1, 1, 1 \rangle; 0.50, 0.50, 0.50 \rangle$	$\langle \langle 1, 1, 1 \rangle; 0.50, 0.50, 0.50 \rangle$
	A4	$\langle \langle 3, 4, 5 \rangle; 0.60, 0.35, 0.40 \rangle$	$\langle \langle 5, 6, 7 \rangle; 0.70, 0.25, 0.30 \rangle$	<pre></pre>
	A5	$\langle \langle 5, 6, 7 \rangle; 0.70, 0.25, 0.30 \rangle$	$\langle \langle 3, 4, 5 \rangle; 0.60, 0.35, 0.40 \rangle$	<pre></pre>
		•		
D.M.3	Al	$\langle \langle 1, 1, 1 \rangle; 0.50, 0.50, 0.50 \rangle$	$\langle \langle 1, 2, 3 \rangle; 0.40, 0.65, 0.60 \rangle$	$\langle \langle 1, 2, 3 \rangle; 0.40, 0.65, 0.60 \rangle$
	A2	$\langle \langle 1, 1, 1 \rangle; 0.50, 0.50, 0.50 \rangle$	$\langle \langle 4, 5, 6 \rangle; 0.80, 0.15, 0.20 \rangle$	$\langle \langle 4, 5, 6 \rangle; 0.80, 0.15, 0.20 \rangle$
	A3	$\langle \langle 1, 2, 3 \rangle; 0.40, 0.65, 0.60 \rangle$	$\langle \langle 5, 6, 7 \rangle; 0.70, 0.25, 0.30 \rangle$	$\langle \langle 4, 5, 6 \rangle; 0.80, 0.15, 0.20 \rangle$
	A4	$\langle \langle 4, 5, 6 \rangle; 0.80, 0.15, 0.20 \rangle$	$\langle \langle 1, 2, 3 \rangle; 0.40, 0.65, 0.60 \rangle$	$\langle \langle 4, 5, 6 \rangle; 0.80, 0.15, 0.20 \rangle$
	A5	$\langle \langle 4, 5, 6 \rangle; 0.80, 0.15, 0.20 \rangle$	$\langle \langle 2, 3, 4 \rangle; 0.30, 0.75, 0.70 \rangle$	$\langle \langle 2, 3, 4 \rangle; 0.30, 0.75, 0.70 \rangle$
		·		
D.M.4	Al	$\langle \langle 1, 1, 1 \rangle; 0.50, 0.50, 0.50 \rangle$	$\left<\left<1,2,3\right>;0.40,0.65,0.60\right>$	$\left<\left<1,1,1\right>;0.50,0.50,0.50\right>$
	A2	$\langle \langle 1, 1, 1 \rangle; 0.50, 0.50, 0.50 \rangle$	$\langle \langle 1, 2, 3 \rangle; 0.40, 0.65, 0.60 \rangle$	$\langle \langle 1, 1, 1 \rangle; 0.50, 0.50, 0.50 \rangle$
	A3	$\langle \langle 1, 2, 3 \rangle; 0.40, 0.65, 0.60 \rangle$	$\langle \langle 2, 3, 4 \rangle; 0.30, 0.75, 0.70 \rangle$	$\langle \langle 4, 5, 6 \rangle; 0.80, 0.15, 0.20 \rangle$
	A4	$\langle \langle 1, 1, 1 \rangle; 0.50, 0.50, 0.50 \rangle$	$\langle \langle 1, 2, 3 \rangle; 0.40, 0.65, 0.60 \rangle$	$\langle \langle 2, 3, 4 \rangle; 0.30, 0.75, 0.70 \rangle$
	A5	$\langle \langle 4, 5, 6 \rangle; 0.80, 0.15, 0.20 \rangle$	$\langle \langle 2, 3, 4 \rangle; 0.30, 0.75, 0.70 \rangle$	$\langle \langle 4, 5, 6 \rangle; 0.80, 0.15, 0.20 \rangle$

using table1. In order to regard a final judgment, a session has been performed with decision makers. The average preferences have been illustrated in table 2, where c1, c2, and c3 corresponds to, professional knowledge edge and expertise, previous professional career, and personality and potential

#### TABLE 6. De-neutrosophic crisp values for decision maker's judgments committee.

		CI	C2	C3
D.M.1	Al	1	1.3889	1.8481
	A2	1.85	1	1.85
	A3	1.85	2.1015	1
	A4	1.836	1.3889	1
	A5	1.3889	2.1015	2.1015
			·	•
D.M.2	Al	1	1.3889	1.85
	A2	1.8481	1.3889	1
	A3	1.836	1	1
	A4	1.8481	2.1015	2.1015
	A5	2.1015	1.8481	2.1015
D.M.3	Al	1	1.3889	1.3889
	A2	1	1.836	1.836
	A3	1.3889	2.1015	1.836
	A4	1.836	1.3889	1.836
	A5	1.836	1.85	1.85
D.M.4	Al	1	1.3889	1
	A2	1	1.3889	1
	A3	1.3889	1.85	1.836
	A4	1	1.3889	1.85
	A5	1.836	1.85	1.836

#### TABLE 7. The normalization of decision matrix.

	CI	C2	<i>C3</i>
Al	0.08	0.10	0.11
A2	0.12	0.10	0.10
A3	0.14	0.13	0.10
A4	0.14	0.11	0.12
A5	0.15	0.14	0.15

*Step 3:* The perspectives of decision makers have been converted to crisp values by applying score value of equation (1), the results is presented in table 3.

*Step 4:* The consistency rate is computed. The consistency rate is accepted which is 1%.

*Step 5:* The weights of criteria are computed, and represented in table 4 and modeled in Fig.6.

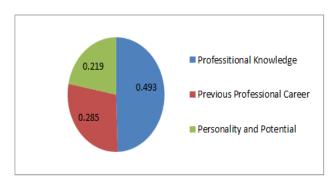


FIGURE 6. The pie chart of personnel selection criteria.

Step 6: The judgments for decision committee for the proposed alternatives and criteria presented in table 5 for

more details in steps. Then use equation 1 to change neutrosophic scales into crisp values as shown in table 6.

- The aggregated results for committee judgments are calculated using equation (2). The equation (7), obtains the normalization of alternatives and criteria, and the normalization results are represented in table 7.
- Multiply the weights *w<sub>j</sub>* of criteria from table 4 by the normalized decision matrix in table 7, in order to produce the weighted matrix by the use of equation (8) and results mentioned in table 8.
  - Compute the positive and negative areas by the use of equation (9), and (10)

$$A^+ = \{0.073, 0.039, 0.032\}.$$
  
 $A^- = \{0.039, 0.028, 0.021\}.$ 

• Compute the Euclidean distance between positive  $(d_i^+)$  and negative ideal solution  $(d_i^-)$  as mentioned in equation (11), and (12). After that, compute the relative closeness to choose the most appropriate and efficient decision by ranking the alternatives using equation (13). The results of  $d_i^+, d_i^-, c_i$ , and final ranking are presented in table 9.

*Step 7:* The applicants are sorted by the rank of neutrosophic AHP and TOPSIS methods. The applicant four is considered

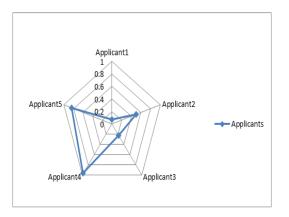
#### TABLE 8. The wieghted decision matrix.

	C1	C2	СЗ
Al	0.039	0.028	0.024
A2	0.059	0.028	0.021
A3	0.069	0.037	0.021
A4	0.069	0.031	0.026
A5	0.073	0.039	0.032

#### TABLE 9. Ranking of applicants.

	$d_i^+$	$d_i^-$	$c_i$	Rank
A1	0.036	0.003	0.0769	5
A2	0.02	0.02	0.5	3
A3	0.011	0.031	0.219	4
A4	0.010	0.305	0.968	1
A5	0.007	0.0373	0.841	2

to be the best one to be hired to smart village. The A4 applicant meets the judgments of decision makers committee and criteria to achieve the success of the smart village in Cairo Egypt. However A1 is considered to be the worst choice that cannot meet the specified judgments and criteria to meet the enterprise goals.





• The applicants ranking are modeled to show the results of relative closeness between applicants as mentioned in Fig.7. In addition, the sorting of alternatives with respect to ranking results shown that applicant 4 should be hired to the proper position. The proposed case study shows that human resources can be improved by the use of non-traditional methods of neutrosophic AHP with TOPSIS to achieve the best alternatives in personnel selection problem.

## **V. CONCLUSION AND FUTURE WORK**

Personnel selection is a vital problem that impact on the quality of management and enterprises. Many studies try to aid decision makers to improve the decision making. But the use of non-traditional methods to assist decision makers to choose the right person in the right position becomes an obligatory condition. So the weight of our study evolved to overcome the inconsistency and uncertainty conditions that found in MCDM environment. The proposed study integrates neutrosophic AHP with TOPSIS methods to improve the decision committee judgments by considering the constraint of the environmental criterions. The case study is applied on smart village Cairo, Egypt, shows the efficiency for the proposed method and provides final decision to hire applicant four to be in the right position for achieving success organization.

Since, the personnel selection problem is an important issue for gaining true achievements in enterprises, the future work will focus on enhancing of personnel selection criteria. The enhancements are applied by the use of evolutionary algorithms to choose the most effective criteria. Another important discipline is to improve the TOPSIS methods.

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